

THE VIEW

Welcome to the second edition of The View, which is about you, the members of the Louisville Association of Insurance Professionals.

Inside this addition, you will find a list of the Local Officers, NAIW International Officers and the Regional RVP and Assistant.

In addition, the flyers for Regional Conference in Toledo, Tea Time in Toledo, and the High Flyers forms are included.

If anyone has received a designation, received an award or gotten a promotion, let Ruth Ann or Michele know.

If there is anything you would like to see in The View just let Ruth Ann or Michele know and it will be considered.



President
Deborah Wade, CPIW
502-585-3600 (w)
502-419-2108 (c)
dwade@rhcgroupp.com

President - Elect
Virginia Ditsler, AU, CPIW
502-429-0477
vditsler@schmidtinsurance.com

Vice - President
Barbi Charles, AAI
502-326-4076
Barbi_charles@wellsfargois.com

Treasurer
Ruth Ann Herzog
502-326-4036 (w)
502-500-3619 (c)
Ruthann_herzog@wellsfargois.com



NAIW INTERNATIONAL OFFICERS

International President
Gloria Bruno
CIC, ACM, CRM, AAM, CPIW, DAE

International President Elect
E. Faye Evans

International Vice-President
Jenelle Duffy
CPCU, CLU, FLMI, HIA, CPIW, DAE

International Secretary
Linda Wilson
AAI, CPIW

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Region IV Vice President  
Mary Stafford  
ACSR, CISR, CPIW, DAE

Assistant to  
Region IV Vice President  
Lorene Friedman



## LAIP MONTHLY REPORTS

### Minutes

We voted at the January 23, 2007 LAIP monthly meeting to suspend the February meeting in order to have our annual Bunco fundraiser. Due to the suspension of the February meeting, there are no minutes to be submitted by the Secretary this month.

Once again, Barbi Charles conducted our annual Bunco fundraiser that was held at the Wells Fargo Insurance Services of Kentucky, Inc. office on Tuesday, February 20, 2007 with a total of 33 participants. A great time was had by all, the food was excellent and the door prizes were awesome. Many thanks to all of the company people who donated door prizes and to our LAIP members that donated food/desserts, paper products and soft drinks. Kudos to Barbi Charles for this successful fundraiser.

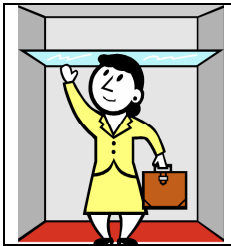
### Education

#### *EDUCATION*

*Please see the yellow tab on LAIP home page labeled:  
NAIW/NIFA and/or the National Association Insurance Women  
website: [www.naiw.org](http://www.naiw.org)*

*If you have any questions or comments please contact:*

*Chairman: Linda D. Harp, CISR, CPIW  
Wells Fargo Insurance Services of KY  
P.O. Box 7809  
Louisville, KY 40257  
502-326-4017  
[linda\\_harp@wellsfargois.com](mailto:linda_harp@wellsfargois.com)*



**Insurance Women of Toledo**  
**Member of National Association of Insurance Women Intl.**  
**62<sup>nd</sup> Annual Region IV Conference**  
**“Beyond The Glass Ceiling With NAIW”**  
**Thursday, March 29, 2007 – Sunday, April 1, 2007**



|                    |             |               |
|--------------------|-------------|---------------|
| Name:              |             | Badge Name:   |
| Local Association: |             | Designations: |
| Employer:          |             |               |
| Address:           |             |               |
| City:              | State:      | Zip:          |
| Work Phone:        | Home Phone: |               |

Please check if you DO NOT want to be listed in the program.  
 Please check for email confirmation of your registration. Email address: \_\_\_\_\_

Please circle all that apply:

|                             |                         |                      |
|-----------------------------|-------------------------|----------------------|
| Voting Delegate             | National President/Past | State Director/Past  |
| Alternate Delegate          | National Officer/Past   | State Director Elect |
| Local Association President | Regional VP/Dir./Past   | First Timer          |
| CWC Contestant              | CPIW/CPIM               | DAE                  |
| Speaker                     | Exhibitor               | Guest                |

**Registration Includes all Official Conference Events**  
**(Separate Tickets May Be purchased for Special Events – Ask for Price Schedule)**  
**Sign Up Early and Save, registration deadline is 03/01/07. No refunds after 02/01/07.**

|                                                   |                       |                |    |
|---------------------------------------------------|-----------------------|----------------|----|
| Post Mark Date:                                   | On or Before 01/15/07 | After 01/16/07 |    |
| Member/Exhibitor                                  | \$ 150.00             | \$ 175.00      | \$ |
| Guest                                             | \$ 160.00             | \$ 185.00      | \$ |
| Daily (specify)                                   | \$ 90.00              | \$ 110.00      | \$ |
| Total Registration Fee                            |                       |                | \$ |
| Additional Fees:                                  |                       |                |    |
| Additional Awards Dinner Tickets                  | \$ 60.00              |                | \$ |
| Total Additional Fees                             |                       |                | \$ |
| Total (Registration fee and Add'l fees) Submitted |                       |                | \$ |

***Make all checks payable to: Region IV 2007 Conference***

|                                                                                     |        |
|-------------------------------------------------------------------------------------|--------|
| Do you need any auxiliary aids/services under the American's with Disabilities Act? | Yes/No |
| If yes, please explain:                                                             |        |
| Do you have any menu restrictions? If yes, what?                                    |        |

|                                                       |  |
|-------------------------------------------------------|--|
| Will you be arriving by car or plane?                 |  |
| Arrival date and time:                                |  |
| How many past Regional Conferences have you attended? |  |

**Send Registration Form to:**  
**Traci Shook**  
**C/O Ohio Brokerage Services**  
**3912 Sunforest Court**  
**Toledo, OH 43623**  
[shookt@obsa.net](mailto:shookt@obsa.net)

**Questions:**  
**Kathleen Turley, CEBS, CPIW, HIA Conference Chair**  
**(O) 850-650-2000, (Cell ) 850-376-7260**  
[kturley@asdturfmasters.com](mailto:kturley@asdturfmasters.com)  
**Debby Gomez, CIC, CPIW, CISR Conference Vice-Chair**  
**(O) (419)475-5151**  
[gomezd@roemer-insurance.com](mailto:gomezd@roemer-insurance.com)





# TEA TIME IN TOLEDO

Have you a passion for the past, sometimes longing to take a step back in time?  
Do the culture, styles, and personalities of the 19th and early 20th centuries capture your attention?

Does the elegance of Victorian and Edwardian fashion turn your head?

Are you a hat and glove lover?

Does engaging ideas for tea party peak your interest?

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THEN PLEASE JOIN US FOR A SOCIAL TEA PARTY IN TOLEDO

REMOVE YOUR WHITE GLOVES FROM THE PLASTIC BAG – DUST OFF YOUR FAVORITE HAT AND BE A PART OF OUR GET TOGETHER.

Several different types of tea will be served and there will also be coffee available.

The tea party is intended for the NAIW members that do not require CE credit; but every NAIW member is welcome. ***If you choose not to wear a hat that is fine, you are still invited.*** Rumor has it that a very “Special Guest” will be joining us for tea and another special surprise will also await you.

There will be prizes for the most (1) beautiful (2) creative (3) unusual and (4) largest hats as well as prizes for the “parlor games”...and we can’t forget a prize for the “Early Bird”.

THERE IS NO CHARGE to attend the Tea Party “but” it will be limited to the

FIRST FIFTY PEOPLE that return their registration via email to lorenefriedman@insightbb.com

Name _____ Association _____
Address _____ Email _____
State _____ Zip _____ Phone # _____



HIGH FLYERS

Check the items that apply to you from the dates July 1, 2006 through May 1, 2007. You will receive 5, 10 or 25 points for your participation in the areas of growth and recognition. You will need a total of 45 points to qualify.

- Participated in CWC Speak-off Competition at the State or Regional level (5)
- Helped charter a new association (10)
- Served as a Member-At-Large delegate on the State or Regional level (10)
- Brought an inactive member to a meeting (5)
- Collected 5 business cards at a meeting (5)
- Brought a potential member to a meeting (5)
- Participated in a NAIW (International) education class (5)
- Registered for State, Regional or International Convention (10)
- Served as a Committee Member or Chair at any level (10)
- Attended at least 5 Local Association meetings (5)
- Applied for a NAIW (International) award at any level (5)
- Purchased \$30 or more in NAIW (International) products (10)
- Took a NAIW (International) University class (10)
- Recruited a sponsor at the International level (25)
- Recruited a Corporate Partner at the Local level (10)
- Recruited a Corporate Partner at the International level (15)
- Talked to the Industry about NAIW (International) (10)
- Distributed a "Prospective Member," "Corporate Partner" or "Employer" packet (5)
- Donated to the Insurance Scholarship Foundation of America (10)
- Received CPIW/CPIM or DAE Designation (10)
- Talked to an employer about NAIW (International) (5)
- Recruited a sponsor at the State or Regional level (10)



- Recruited that guest to join (10)
- Recruited a non-renewing member (10)
- Sat with someone new at a meeting (5)
- Served as an Officer at any level (10)
- Mentored a new member (10)

NAME (PRINT)
MEMBER # _____
REGION _____
CONTACT # _____

E-MAIL ADDRESS



Happy March Birthdays

Did we miss your birthday? If so, then that means you have not updated that information in our Membership Roster. If you would like to have your birthday recognized in our monthly newsletter, please get with your membership chairman for a roster update!

THANKS!

Note from the "Website Committee".....if anyone has any reports, articles, news of any kind for future website bulletins, please contact.....

Ruth Ann Herzog ruthann_herzog@wells Fargo.com

Michelle Mattingly mmattingly@vzeczins.com

Submission deadline is 20th of each month

Other NAIW websites

www.naiw.org

www.naiwreg4.com

www.ksaiw.org

Change of Information

Is your information published in the Membership Roster correct?

Has your company had a merger?

Please fill out the Change of Information form so you do not miss out on any of the LAIP e-mailings or any snail mailings.

Date of Change: _____

Name: _____

Home Address: _____

Employer: _____

Business Address: _____

Home Phone: _____

Business Phone: _____

Fax: _____

E-mail: _____

Birthdate: _____

Preferred Mailing Address: Home: _____ Office: _____

If changing name, please indicate former name: _____

Please complete and submit to:

Vice - President

Barbi Charles, AAI

502-326-4076

Barbi_charles@wellsfargois.com