

Act Two: The Magic of Membership



NAIW (International)
The Association of Insurance Professionals
Best known for:
Insurance Education
Skills Enhancement
Leadership Development



IMPORTANT DATES:



Regional Conference
Kicking Up Your Heels in the Blue Grass
Lexington, KY
March 17-20 2011

Networking Weekend
September 17-18th
Johnny Appleseed
Fort Wayne, IN

Council Meetings:

Indiana Sept 24-25
Kentucky Oct 8-9
Michigan Oct 15-16
Ohio Nov 5-6

National Convention
Las Vegas, NV
June 5-8th 2011

NAIW Board of Directors:

International President
Margaret Wildi, AAM, AIM, CPCU, CPIW, DAE
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International President Elect
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International Secretary
Jane Dentsch
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Council Directors

IN—Sharon Jude CIC, CPSR, CPIW
KY—Lydia Heathman ACSR, CPIW
MI—Linda Gerke API, AIS, CPIW, DAE
OH—Jennifer Baker AIM ARM CPIW CPCU

Welcome to another year of Magic and Membership!!

I am so looking forward to serving you another year and encouraging your Magical adventure with NAIW.

It seems just yesterday we were attending the National Convention in Arlington VA!! What a wonderful location - so full of history and patriotism!! We had the opportunity to attend many classes on Ethics, our personality traits, lazy leaders and more. We also had the opportunity to visit Arlington Cemetery, ride the Metro, see the Lincoln Memorial and many other historic places as part of our bus tour. Washington DC reminded me why I am proud to be an American!!! Our meetings were exciting, passionate and sometimes long in the discussion of the suggested amendments to the Bylaws'. We will receive a final copy of results shortly from headquarters. It was really wonderful witnessing our own Margaret Wildi installed as President!! We are so proud!!

I am getting ready for my first Board meeting and am excited to be again serving on the Budget and Finance committee. Our first meeting is August 6th at Corporate Centre in Tulsa, OK. Oh boy more hot weather!!!

We were saddened by the loss of Chuck Tyree, best friend of Chris Fulton of Akron. Our heartfelt sympathy, prayers and hugs go out to Chris and family.

Warm congratulations to Jackie Lindquist, Ins Women Assoc of Fort Wayne, for winning the Professional Underwriter of Year. This is the third year a member from Region IV has won this award!! Jean Gregory GKAIW won the Arlene DeSemone Life Award; Karen Dimock IAMD won a scholarship for a CISR class!! Congratulations to all of our contestants, you are all winners and you were chosen as winners of your Region among all the members eligible for the NAIW awards, that is quite an achievement. We in Region IV are all soooo proud of you!!!

**Regional VP Challenge:
July 1, 2010 - March 7, 2011**

I would like us to double our numbers as a Region!!! Because I know how competitive some of us can be, I am really looking forward to these results!!!

Each member who brings in at least one member will receive Recognition in Regional Conference Program and at Conference; any member who brings in 2 or more members will receive recognition and a gift from me; 3 or more will receive a gift and special seating during the conference. The person who brings in the most members will receive all of the above and a donation of \$50 to Charity of their choice!!!!

The Association who maintains their current members and has the highest increase in new members will also receive a donation to the Charity of their choice and special recognition!

Let the Magical Challenge Begin!!!!

Please continue to “visit” our wonderful website with many discounts, Web CE and other specials from our sponsors.

www.naiw.org

Please keep in touch with me, as I want to see your newsletters, hear about your achievements and milestones, as well as family losses so we can keep everyone notified. We are a family and want to support each other however we are able. A card from other members and or emails mean much to many of us. So keep me informed as well as your Council Directors.

Please register for Networking Weekend, as the Fort Wayne members are working very hard give us a great weekend!!

Also please don't forget to register for the upcoming Council meetings. Get involved with your Council and I look forward to listening to your concerns, your accomplishments and spending time with all of you.

Also we are in process of revamping Regional Website; hope you like the changes and updates. Please contact Florence Nagy, at nagyf007@sbcglobal.net for any postings you would like to see on the website. A heartfelt Thank you to Rea Jean from Grange for handling updates to website.

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Thoughts for the Month

Two are better than one,
because they have a good return for
their work: If one falls down, his
friend can help him up Ecclesiastes
4: 9-10

Encourage one another and build
each other up

1 Thessalonians 5:11